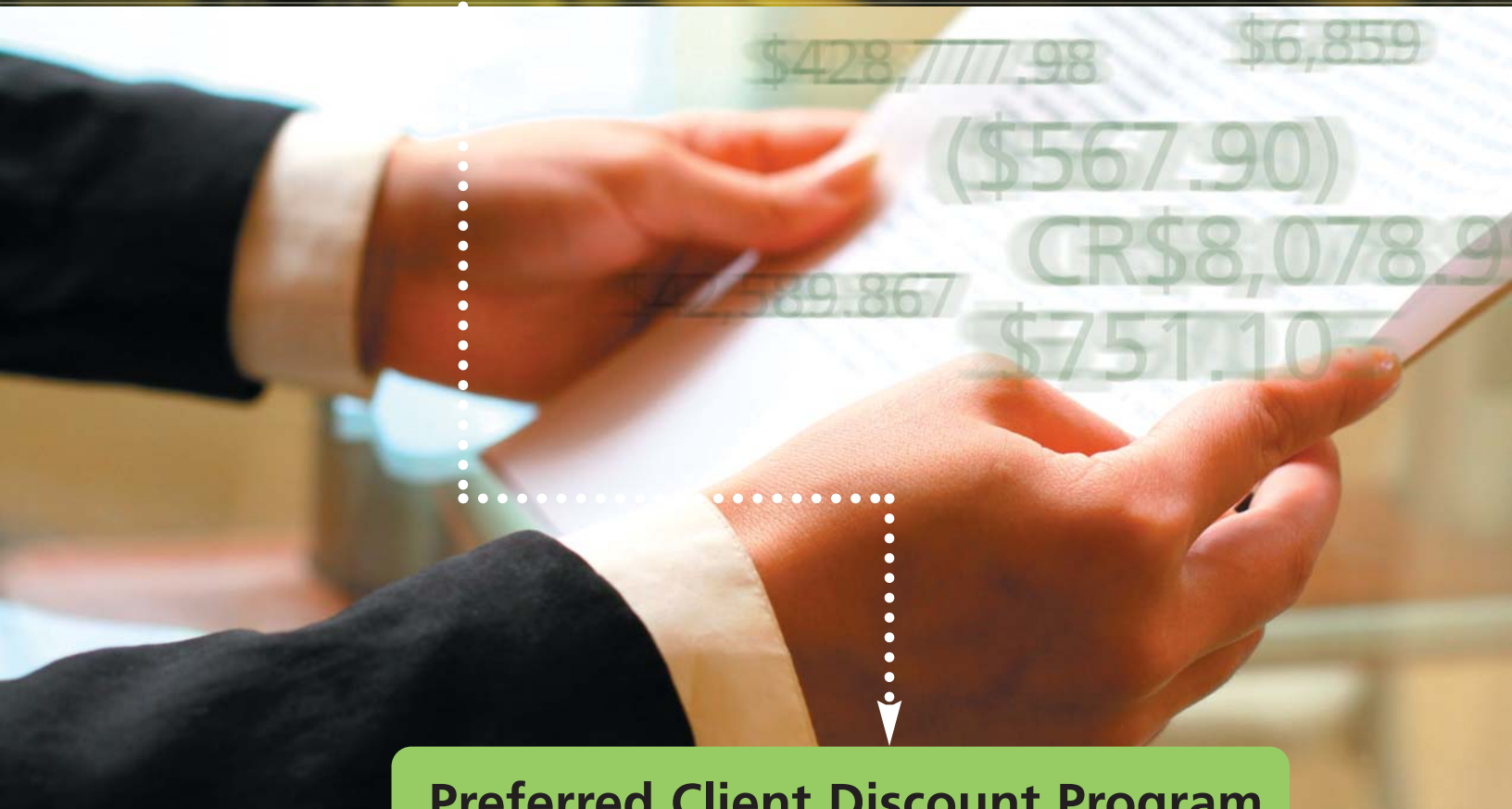


Get A Discount On Recovery Services And The Credit.



Preferred Client Discount Program

MedCore's Monthly Credit Goes Directly To Your Bottom Line.

Current economic conditions have placed many healthcare providers in a difficult financial position. As a result, everyone's looking for ways to cut costs without cutting employees. MedCore™ recognizes this dilemma and is offering a discount program that will allow you to earn a specific monthly credit on fees paid for our Bad Debt Recovery and/or Early Out Services.



A Member of The SSI Group of Companies

Here's How The Program Works:

1. An Outsourcing Inventory — A MedCore sales representative will contact you to evaluate what services you currently outsource (most providers, at minimum, employ a third party collections service). Then, they will determine the recovery rate you receive, the volume and face value of placements you send each month, and the contingency rate you currently pay your outsourcing provider.

2. A Proposal With A Performance Guarantee — We will submit a proposal with the very best credit discount we can offer, based upon MedCore assuming the role of your outsourcing provider and utilizing the identical recovery and contingency rates you

are currently paying. In this proposal, we determine a credit to be applied to your monthly bill that is a specific sum. This eliminates any uncertainty, affords you a predictable amount of savings you can report to your superiors, and places the onus on MedCore to provide the best recovery rate possible.

3. Reap The Rewards — With MedCore, you can rest assured you're getting the best rate for recovery services from a proven performer with a twenty-plus-year track record. What's more, you're meeting cost containment imperatives that enable you to retain FTEs or assist with other monthly budgeted expenditures.

Preferred Client Credit Model

Your Annual Placement	\$12,000,000
Current Vendor Recovery Rate	<u>5%</u>
Total Annual Recovery	\$600,000
Contingency Rate Paid to Vendor	<u>16%</u>
Annual Cost of Recovery	\$96,000
SSI "Preferred Client" Credit	<u>(24,000)</u>
MedCore Recovery Cost	\$72,000

Call 1.866.715.6001 today to discover how much MedCore's Preferred Client Discount can add to your bottom line each month.



1.866.715.6001